



# Agent offers loans

LEADING property group LJ Hooker has joined specialist mortgage and financial services distribution group Firstfolio to pioneer a home loan that offers consumers several new features.

In a move challenging the big banks and other mortgage providers, LJ Hooker has launched LJ Hooker Classic Home Loan, making it the first real estate company to back a home loan with its own brand.

The launch follows a successful pilot offered in the LJ Hooker network over the past two months.

LJ Hooker has now extended the highly competitive variable loan which is cur-

rently being offered at 6.65 per cent to all prospective home buyers – regardless if they buy or sell through the Real Estate network.

“This product is open to everyone and not just LJ Hooker customers,” said LJ Hooker Executive Chairman, L. Janusz Hooker.

“Borrowers have low rates and a fee structure that make this loan product one of the most competitive available today and can be applied for online at [www.ljhooker.com](http://www.ljhooker.com). There is no application fee, no valuation fee, no redraw fee, and no ongoing annual fee.”