



## OFF THE CUFF

### Andrew Russell

Firstfolio's general manager for third-party and product distribution.

**What was the last book you read?**

*Who Wants to Be a Billionaire: The James Packer Story.*

**If you did not live in Australia, where would you like to live?**

I lived in London for six years and still have close friends and family over there. However, there is no place like Australia.

**If you could sit down to lunch with anyone you like, who would it be?**

Barack Obama. I like to understand what drives and motivates high achievers.

**What was the first job you ever had?**

George's Chicken Shop, Springwood. I worked there for two years while at school. I learnt how to put five chickens on a spit in less than 10 seconds. I also learnt that small business owners work very hard and deserve their success.

**What do you do to unwind?**

Exercise and watching anything on Fox Sports

**What's the most extravagant gift you ever bought yourself?**

I still need to do that...

**What CD is currently playing in your car stereo?**

They are all my girlfriend's.

**If you could give anyone starting out in business one piece of advice, what would it be?**

Write a solid business plan and always manage your downside risk.

**If I was not working in the mortgage industry, I would like to be...?**

I always liked the idea of sports management.

**Where was the last place you went on holiday?**

Koh Samui, Thailand.

**What is the one thing most people would not know about you?**

I play the piano.

